Background information

The high-tech business incubator Technoport provides access to resources that entrepreneurs and small companies typically lack. Our objective is to provide the best conditions in Luxembourg to achieve growth & success.

As an organisation within the CRP Henri Tudor, Technoport has developed services and infrastructure to accelerate the growth of promising, high potential projects and companies in Luxembourg.

Technoport News is split into four sections:

Company Profile   A feature on one of the exciting companies in our network

Company News   A condensed version of highlights from the companies within our Innovation Network

Technoport Highlights A brief overview of what has happened at Technoport over the last two months

Incubator Status   How big is Technoport? How many projects, companies and people are involved?

Technoport is always looking for quality projects and businesses managed by determined, proactive entrepreneurs.

For more information, visit our website at www.technoport.lu.

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Company Profile: Epuramat announces major deals!

Founded in 2005, and hosted at Technoport during the first months of existence, Epuramat S.A. is a specialist and pioneer in innovative water and wastewater treatment solutions. Its patented ExSep® (Extreme-Separator) pre-treatment solution uses fluid dynamics, with no moving parts, to separate solid matter from liquid, enabling wastewater to be more easily and more efficiently processed or recycled. Epuramat systems can be used in a variety of municipal and industrial applications, including treating wastewater from remote communities for direct discharge into open surface water; separating oil from water; treating industrial water for re-use; and treating digestate wastewater resulting from biogas production. The Epuramat plants are currently in operation in Europe, the US and Canada.

Over the last two months the company was able to announce two major deals. In June it announced that it had concluded a multimillion dollar distribution agreement over several years with Black Opal Energy Services, which has also ordered several Box4Water wastewater treatment plants. These turn-key installations will be used to clean wastewater from remote working sites on Canadian territory.

On July 21, 2011 it announced that it has sold his patented ExSep® system in the UK, to Wilton based Anaerobic Energy Ltd. ("AEL"). This application will provide the complete water treatment solution for AEL's new anaerobic digestion plant, opening in North East England still this year, and will also be used as a mobile demonstration plant to prospective new customers across the UK and Europe.

Speaking on this new contract, its first in the UK, Epuramat's CEO Bogdan Serban, commented: *"We are delighted to have extended our presence into the UK with this new contract. We see exceptional growth opportunities for us in the sector of renewable energy, and are excited to be working with Anaerobic Energy Ltd. in this biogas project as the mobile demonstration plant will spread the awareness of our ExSep® technology to a broad audience."*

Dr. Faisal Salam, Technical Director of AEL, said: *"Our purchase decision is based on the extremely good results of the ExSep® application, which we felt was able to offer us superior performance to conventional systems in the dewatering of digestate. This was important to us as we wanted our plant to be technically advanced, using pioneering technologies to maximize the amount of renewable energy we could produce."*

Epuramat will provide AEL, the zero-waste anaerobic digestion plant developer, with a mobile, containerized solution for digestate dewatering and purification of the resulting water within the process of biogas production, using minimal energy and chemicals. The system will be delivered in autumn, and given its mobile nature, can be used in a demonstration plant for potential customers, helping to market the product for possible roll out in the UK and Europe.

Field of expertise: Clean Tech

Number of employees: 12

For more information visit: www.epuramat.com

Company News

8-10 June, 2011

Trendiction present at the AMEC 2011

Trendiction has participated with a stand at the 3rd European AMEC (The International Association for the Measurement and Evaluation of Communication) summit in Lisbon. Our participation was a full success: interesting presentations, multiple contacts with many industry experts and a keen interest from many international prospects.
At our stand we were showcasing the Trendiction Social Stream, which offers media monitoring companies an attractive and easy way to outsource the entire Online News and Social Media (Blog, Forums, Facebook, Twitter, Youtube) Data Collection in the various european languages.

We have also put into production this month our new Forum stream, which aggregates thousands of German forums into one stream. This completes our Social Stream product and allows our clients to collect any Social Media post (blogs, news, comments, forums) through one simple interface.

For more information visit www.trendiction.com or contact us at contact@trendiction.com

30 June, 2011

Jamendo closes new financing round

Jamendo just closed a new financing round through its major shareholder MusicMatic SA that took control over the company more than one year ago. This financing round will allow Jamendo to invest in new developments for offering new functionalities to users, even more efficient tools to artist as well as to increase the quality of the services offered to its clients. The Luxembourg Ministry of the Economy and Foreign Trade has also supported this financing round through its support scheme of 'Young Innovative Company'.

With more than 300.000 available titles under free licence for the internet users and almost 10.000 professional clients throughout the world, Jamendo is one of the only companies to offer new solutions to discover, diffuse and promote a new generation of artists. The company has also celebrated recently its 1M member.

For more information visit www.jamendo.com

1 July, 2011

J-Way wins a major French public administration tender with FormPublisher

J-Way is proud to announce that it has won the public tender of DILA (Direction de l'Information Légale et Administrative de la République Française). This contract - signed in June for a period of 4 years renewable – allows J-Way to expand significantly its activities in France. It is the first contract with a major public administration in France, but it is already the 12th in Europe! So, once again, FormPublisher has proven to be better than its competitors!

FormPublisher won as it is able to provide the best solution to dematerialize processes. This software offers powerful online services by creating SmartForms. Even a non-computer expert can easily and quickly create SmartForms. And these one can easily be integrated in any deployment environment. Thanks to J-Way, all the departments of the DILA will computerize their processes (internal and toward other administrations). The first one will be the dematerialization of tenders for public procurements (BOAMP). Using FormPublisher will enable the DILA to reduce its costs and to allow the rapid provision of friendly online services which are really intelligent.

For more information visit www.jway.lu

13 July, 2011

OneTree announces the availability of OT ReVAT over the IBM SmartCloud.

OneTree Solutions, an IBM Business Partner harnessing IBM's leading cloud and middleware infrastructure, has announced the availability of OT ReVAT Foundation, a VAT refund processing IT platform, over the IBM SmartCloud. OT ReVAT Foundation is a high-throughput, production-optimized, enterprise-class platform for VAT refund processing in full compliance with the 8th directive (2008/9/EC).
It is targeted at VAT refund representatives, accounting and tax advisory companies of any size, acting on behalf of their own customers.

It accepts and efficiently handles high numbers of invoices with minimal resources and prepares VAT refund applications for submission/uploading to Member States of Establishment. OT ReVAT can provide an impressive productivity boost and ultimately enable representatives using it to become more competitive and increase their market share. *"The VAT refund market is consolidating rapidly. OT ReVAT is constantly updated to match the specificities of the 27 European Member States. OT ReVAT relieves representatives from the cost and effort of developing and maintaining their own software applications and allows them to concentrate on their core business, which is to provide the highest possible quality of service to their end-customers,"* commented Denis Avrilionis, Managing Director at OneTree Solutions. *"By hosting OT ReVAT on the IBM SmartCloud Enterprise, OneTree can empower the VAT refund business of its customers with unmatched security, reliability, scalability and even more so at a cost which is unbeatable."*

"The IBM SmartCloud Enterprise has been a strategic choice for OneTree. OT ReVAT on the IBM SmartCloud Enterprise provides instant time-to-value without any upfront investment by VAT refund representatives, accounting and tax advisory companies throughout Europe. They will immediately benefit from a powerful platform, which can streamline their VAT refund processes and maximize the VAT refunded by the European Union Member States to beneficiaries," commented Panos Konstantinidis, Business Strategy Director at OneTree Solutions. *"OT ReVAT is a high added value business solution of pan-European scope, powered by IBM components and hosted on IBM SmartCloud. We have been impressed by the great initiative of OneTree Solutions to enter new markets by applying innovative solutions like IBM SmartCloud to develop a SaaS business model providing significant added value to their customers,"* said Curtis Clark, Global Government Director at IBM.

For more information visit www.onetreesol.com

20 July, 2011

Busy summer for SeeZam!

As expected, June was the month where our B2B sales really took off. Unfortunately, most of these new clients have requested not to have their names published and therefore will remain unadvertised by SeeZam. This being said, we are very pleased to announce clients in a wide range of activities and industries, including Capital Risk Investment, investigation for anti-money laundering, banks and healthcare.

Our R&D continues and the development team is currently preparing the deployment of release 3 of the secure platform. After months of hard work, we have completely rewritten the underlying platform of SeeZam to improve further performance, power, flexibility and security. Along with our "under-the-hood" changes, the release also includes many new features to help companies get even more out of using their e-Vault with clients and/or employees. On top of this, we also have a completely new SeeZam Automated Posting Solution (SAPS) which is currently being deployed at the first client sites.

For more information visit www.seezam.com

28 July, 2011

BeyondTrust acquires GentleSecurity

BeyondTrust, the leading provider of privilege delegation and authorization management solutions, today announced the expansion of its PowerBroker® suite to include PowerBroker® Desktops, DLP Edition, to help customers filter and contain sensitive data critical to their businesses.

"The acquisition of GentleSecurity and the launch of our PowerBroker Desktop DLP solution add a very important technology to our vision of securing the perimeter within," said John Mutch, CEO at BeyondTrust. *"GentleSecurity CEO Andrey Kolishchak is a respected thought leader in the security industry, the author of several security patents, and holds a PhD in information security and will become a valuable addition to the BeyondTrust team."*

"Joining forces with BeyondTrust is a natural evolution of the relationship that we have developed in working together to bring data loss prevention solutions to market," said Kolishchak. *"Now being a part of the team means more resources, broader reach and enhanced collaboration and development of simple to deploy, cost-effective solutions for data loss prevention."* The new PowerBroker Desktops, DLP Edition adds an additional layer of security management control to the BeyondTrust privilege identity management and administrative rights portfolio by helping customers remotely monitor internal interactions and assess sensitive content loss risks that can threaten organizational brand and compliance requirements.

The solution is a content-driven loss prevention system that effectively polices sensitive data on desktops by monitoring and controlling data transfer across distributed and diverse network environments, regardless of content type. PowerBroker Desktops, DLP Edition reduces the risks of information loss and leakage by increasing IT visibility into, and jurisdiction over, endpoint violations via file encryption, usage and permission controls to intellectual property. The software monitors sensitive content through several mechanisms, including content sampling, file type designation and user creator. IT departments can centrally define and manage their information security and – remotely and in real time – enact measures including alerts, encryption and transfer blocking to safeguard intellectual property. Furthermore, administrators and security personnel are granted full audit reports of intellectual property activity and access.

For more information visit www.gentlesecurity.com

Technoport Highlights

16 June 2011

Creative Young Entrepreneur Luxembourg 2011 - The winner is!

Since the launch of the fifth edition of the contest last January, the team of JCI Luxembourg, has been looking for the Most Creative Entrepreneur of the year in Luxembourg. The Creative Young Entrepreneur Luxembourg (CYEL) targets young entrepreneurs who have used their creativity and imagination to solve a problem and create a service or product in a Luxembourg based company.

On June 16th the CYEL team announced the overall winner of the 2011 edition: Olivier Raulot from iNUI Studio. He was able to win in front of Marco Houwen (Luxcloud SA) 2nd place and Nicolas Henckes (Legitech) 3rd place. This year Technoport decided to increase its support to the contest by handing over a special price to the *„Coup de coeur du Jury"* : Thomas Friederich from CityMov'. The price is a 6-month free of charge package worth 3.000 euro. We congratulate all the applicants and look forward to the 2012 edition.

For more information visit www.cyel.lu

28 June, 2011

Luxembourg signs partnership agreement with Plug&Play Tech Center

The Luxembourg government has signed a partnership with the Plug&Play Tech Center Accelerator of Sunnyvale (California) with the purpose of helping new innovative and technology-oriented companies of Luxembourg access the US market. The partnership agreement was signed by the Minister of the Economy and Foreign Trade, Mr. Jeannot Krecké and Saeed Amidi, founder and CEO of Plug&Play Tech Center.

This partnership will allow 4 companies to take benefit from a 3 months stay at Plug&Play Tech Center and to make use of their support programs and networking environment to evaluate their business opportunity in the US. The government will also allocate a grant to co-finance part of the cost the companies will face during their stay oversea. *"I hope that this program will help to transmit this entrepreneurial and innovative spirit that dominates in Silicon Valley to our entrepreneurs"*, underlines Mr. Krecké. *"This program fully integrates itself into the framework of efforts that the government undertakes to support the development of innovative companies of Luxembourg to access new international markets." "We are very happy to host technology companies from Luxembourg and to help them achieve their goals during their stay at Plug&Play Tech Center"*, says Saeed Amidi. *"This partnership fits our strategy to offer a platform to international start-ups that want to access a global market through the Silicon Valley."* If you are interested in applying for this program don't hesitate to contact us at Technoport.

For more information visit www.plugandplaytechcenter.com,

28-29 June 2011

Great success for the ICT Spring 2011 event!

Technoport was very pleased to participate to the 2011 ICT Spring event as it encountered a faboulous success with 2.310 participants and has established itself as a major event in IT. Innovation was the main driver of this two-day event that included workshops, exhibitions and also high-level panel discussions with high-level guest speakers.

„For this edition we have outperformed our most positive expectations in terms of number of visitors, exhibitors and quality of interactions between both. We will continue our efforts to confirm our status of major european ICT event for the 2012 edition", says Kamel Amroune, Partner of Farvest, the organising company. The winners of the European ICT Awards that have been unveiled on June 28th at the ICT Awards Dinner and Gala in presence of more then 550 delegates are **French Web** for the European ICT Media of the Year, **Bime/We are Cloud** for the European Startup of the Year; **iNUI Studio SA** for the European ICT Innovation of the Year and finally **Mr. David Wilde** CIO of City of Westminster for the European CIO of the Year. Finally the Plug&Play Tech Center (see above) also offered a 3-months stay to 3 start-ups: **Prestashop**, **Badgeville** and **iNUI Studio**.

For more information visit www.ictspring.com

Partner info & events

30 June, 2011

Deloitte Luxembourg, the first global customer of the iNUI™ Fly Folder suite

A pioneer of 'Natural User Interfaces', iNUI developed the iNUI™ Fly Folder, the very first enterprise level software suite that uses gesture recognition. iNUI™ Fly Folder enables natural browsing and a new type of interaction using nothing more than your hands for all types of content. iNUI is right now based in Ecostart, a partner incubator of Technoport.

Deloitte Luxembourg is a keen observer and a recognised forward thinker in terms of new technologies. Identifying numerous possible uses for this innovative solution, the company has chosen to be the first firm in the world to take advantage of it. *"As a major player in the consultancy market for IT services, our role is to encourage innovation, support research and development and promote, as a user and in terms of our customers, the technological solutions of the future,"* explained Yves Francis, Managing Partner of Deloitte Luxembourg. The qualities of iNUI™ Fly Folder have already been rewarded through the receipt of several awards (see above). Deloitte will initially use the solution for recruitment forums or when presenting documents via the iNUI™ Box, an interactive kiosk using motion sensing, thus allowing all formats of presentation documents to be downloaded directly from the iNUI™ Box to a Smartphone via an integrated QR code system. Similarly, for presentations during events, Deloitte will use the iNUI™ Fly Folder Mobile, a solution that enables browsing through presentations...in the air! *"This acquisition is connected to our policy focused on quality and excellence. We would like to offer the widest range of people, whether members of staff, partners, customers or job applicants, a unique and immersive experience coupled with easy navigation that allows them to focus on the quality of our message"*, concluded Laurent Brochmann, CIO of Deloitte Luxembourg.

For more information please visit: www.inui-studio.com

30 June, 2011

Discover Yappoint - the first centralised appointment platform

Yappoint is the first marketplace for appointments that combines appointment booking, time management and social networking. Yappoint helps people, professionals or private, in their everyday life by giving them the utlimate appointment system to manage their time. Founded on January 14th 2011 by a group of 6 professionals, Yappoint went online on February 28th 2011 in its beta suit. Yappoint offers people an extraordinary connection with service providers, clients, friends and family.

It's a professional tool opened to everybody who wants to make its life easier. Via an easy to use calendar interface, anyone can manage its appointments with its favorite service provider/clients, or friends, or family in seconds, without having to waste time giving a call or writing long emails.*"Now you can make your appointments whenever and wherever you want."* say Peter Pöhle CEO of Yappoint. *"Yappoint is clearly focused on an international market, even though we hope that it will be picked up on a regional level very fast. During the beta-phase, the service which will remain free for private users is exceptionally also offered for free to service providers. The early bird catches the worm!"* Service providers get even a comfortable client management tool in return; they are available 24/7 and can enhance their internal organization. Needless to say, that Yappoint works on Smartphone's and Tablet-PCs as well. Special apps for iPhone and Android are under development and will make the experience of using Yappoint even more comfortable and introduce geolocalisation.

For more information and registration visit www.yappoint.com

13 July, 2011

C-Services launches Smartkwizz!

C-Services is proud to announce the launch of its new innovative product SmartKwizz and to announce that SmartKwizz has already been selected by Orange Luxembourg and Eurospace Center (Belgium).SmartKwizz is a new innovative and versatile platform service proposing geo-localised activities through the use of Smartphones and the use of QRCodes as well. SmartKwizz provides the complete platform for content editing (Kwizzes) and publishing as well as playing online with all major Smartphones.

The broad range of SmartKwizz applications enables any organisation to edit Kwizzes customised to their environment and invite users to play. Kwizzes can be published as public or private, charged or for free and proposes attractive rewards. SmartKwizz is an excellent platform for targeted mobile marketing, promotion campaigns, shopping centers, tourist guidance, geo-localised gaming, scavenger hunts or simply geo-localised information.

For more information visit www.smartkwizz.com

26 September, 2011

Technoport supports the second NoSql Event in Luxembourg

The "NoSQL community in Luxembourg" is proud to bring a second NoSQL event in Luxembourg, at the Technoport on **September 26th**. Dealing with high-volume of information has become a common and legitimate need. NoSql solutions have been designed to answer such new demand. If you never even heard of NoSQL this event is an opportunity for you to learn a bit more about it by participating to an educational event, otherwise take this opportunity to join the NoSql community in Luxembourg. This event will focus on the following solutions: Redis; Hadoop and Cassandra.

Click here to access the full agenda, location and additionnal details regarding this event. This event is open and free for everyone, but registration still required to ease organization.

For more information and registration visit http://data.story.lu/nosql-community-in-luxembourg/register

Incubator Status: Facts & Figures of Technoport

Location & development

• Available space for high-tech companies	1,000 m^2
• Occupation rate	85 %
• Actual average tenancy period	4 years
• Number of companies accepted by the board of directors since 1998	53

Technoport Innovation Network Development

• Hosted companies	13
• Success stories	18

Companies' Employment & development*

• Total employment on 1st January 2011	202
• Number of subsidiaries abroad	11 (+37.5%)
• Total amount of VC money raised until 2010	24.5 M euro (+19,7%)
• Cumulated turnover in 2010	15.6 M Euro (+52,9%)

Expertise and synergies development*

• University internship positions & PhDs	10; 2
• Co-operation with CRP Henri Tudor (R&D projects or other)	5
• Inter-company synergies created	9

Numbers are coming from 24 hosted and grown-out companies of the incubator as of 31.12.2010.